



Pacific Northwest
NATIONAL LABORATORY

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November 14, 2012

Dear Prospective Offerors:

**AMENDMENT NUMBER 1 TO REQUEST FOR PROPOSAL (RFP) NO. 219390 –
ANALYTICAL SERVICES**

With regards to Battelle Memorial Institute, Pacific Northwest Division's (Battelle's) above referenced RFP, this Amendment Number 1 is issued for the following reasons:

1. The answers to the nine questions received are enclosed (see Attachment C below). Consider them as if part of the original RFP.
2. The proposal due date is extended to 4:00 PM PST, 11/26/2012.

All other terms and conditions remain in full force and effect.

Please acknowledge receipt of this Amendment No. 1 in your proposal.

Sincerely,

Joanne D. Smith
Senior Contract Specialist

Enclosure: Attachment C – Questions and Answers, 2 pages, dated 11/14/2012

QUESTIONS AND ANSWERS

- 1Q: Is it a requirement that the Contractor's laboratory providing analytical services hold a rad license and be a DOECAP approved laboratory?
- 1A: No. Please identify, however, if the Contractor's analytical laboratory holds a radioactive materials license or is DOECAP approved.
- 2Q: Is it acceptable to "no bid" analyses as opposed to subcontracting?
- 2A: We are seeking a laboratory that can provide all analyses for our permit-required sampling and monitoring. To "no bid" some analyses will likely be viewed as unfavorable against another Contractor that can provide the full capability (either in-house or through a Lower-tier Subcontractor).
- 3Q: Are multiple awards anticipated?
- 3A: No.
- 4Q: The Request for Proposal indicates water samples only (Section 2.1 of the Statement of Work), but there are soil parameters listed in Attachment 1. Are we to ignore the soil portion?
- 4A: We currently have a separate contract to perform soil analyses. If the Contractor can supply the soil analyses cited in Attachment 1, we would like to consolidate.
- 5Q: The Sequim 2012 sampling schedule specifies EPA method 200.8 for metals analysis. Can a different method be used if required detection limits are met?
- 5A: The Sequim permit provides a list of Ecology-preferred analytical methods and detection limits, which for metals is method 200.8. The permit does allow the use of other EPA-approved methods from 40 CFR 136, but detection limits must be comparable to those listed in the sampling schedule and meet other data quality objectives. Sequim wastewater treatment plant samples are primarily sea water.
- 6Q: Is it acceptable that non-compliance samples i.e., wastewater treatment plant salinity temperature and pH be analyzed over the holding time if flagged as such?
- 6A: Salinity, temperature, and pH are typically field samples and require analysis within 15 minutes after sample collection. It is not likely that these analyses will be required by the contracted analytical laboratory. However, if these analytes are requested of the contracted analytical laboratory, it is understood that required hold times could not be met. Analysis within 24 hours of sample receipt for these parameters is preferred.

7Q: Based upon the description of NAICS Code 562910 (Environmental Remediation Services - see below), is Battelle able to change the NAICS code from 541380 to 562910?

562910- Environmental Remediation Services (500 employee size standard)

For purposes of classifying a Government procurement as Environmental Remediation Services, the general purpose of the procurement must be to restore or directly support the restoration of a contaminated environment. This includes activities such as preliminary assessment, site inspection, testing, remedial investigation, feasibility studies, remedial design, remediation services, containment, and removal of contaminated materials or security and site closeouts. The general purpose of the procurement need not necessarily include remedial actions. Also, the procurement must be composed of activities in three or more separate industries with separate NAICS codes or, in some instances (e.g., engineering), smaller sub-components of NAICS codes with separate and distinct size standards. These activities may include, but are not limited to, separate activities in industries such as: Heavy Construction; Special Trade Contractors; Engineering Services; Architectural Services; Management Consulting Services; Hazardous and Other Waster Collection; Remediation Services; Testing Laboratories; and Research and Development in the Physical, Engineering, and Life Sciences. If any activity in the procurement can be identified with a separate NAICS code, or component of a code with a separate distinct size standard, and that industry accounts for 50 percent or more of the value of the entire procurement, then the proper size standard is the one for that particular industry, and not the Environmental Remediation Service size standard.

7A: No. We are not able to change the NAICS code.

8Q: Can the Contractor submit a proposal for a portion of the Request for Proposal such as for only certain testing or client location?

8A: We prefer that a single contractor perform all analyses for multiple locations. Also, see answer under 2A above.

9Q: Will the Contractor be responsible for any of the sampling?

9A: No.