

RFP 163369 Addendum 1
02/10/11

The following shall hereby modify Request for Proposal 163369:

Replace:

There is no restriction in the program which prohibits windows dealers and distributors from entering the program with their own bid price structure. However, if any dealer would like to bid products which will also be bid in to the program from the manufacturer or another dealer, a previous arrangement must be made from all involved vendors which allows only one vendor to sell the product in each state. There can be no overlap in any state for any product from more than one vendor in the program.

With the following:

Dealers and distributors will not be allowed to directly enter the program. The proposals for any window products must come from the manufacturer whose name appears on the NFRC certified product directory for the CPD # associated with that window product. Manufacturers who use dealer networks will be responsible for entering proposal prices which reflect the maximum selling price they can expect from all participating dealers in their network. That maximum price will be posted on the volume purchase web site with information that the windows products are sold through the manufacturer's distributors and that potential buyers will be directed to the appropriate distributor.

PNNL understands that there is a variation in distributor prices for any given manufacturer's window product and that is why we are requesting the maximum selling price be submitted for each window product accepted into the program. A distributor may thus sell a window product in the program for less than that base maximum price.

Please contact Terry Mapes at PNNL if you have any questions. He can be reached at Terry.Mapes@pnl.gov. Thank you.