

Request for Proposal Number 212465

Issued by: Battelle Memorial Institute, Pacific Northwest Div. Battelle Boulevard, K7-84 P.O. Box 999 RICHLAND, WA 99352-0999 USA	Ship To address: PO#: TBD Battelle for US DOE 790 6th Street Richland, WA 99354 United States
Contracts Specialist: Name: Jill Doel Telephone Number: 509/372-6104 Fax Number: Email: jill.doel@pnnl.gov	Anticipated Freight Terms: Please include address of point of origin of shipment, number of pallet(s), weight of total order, and size of items. Shipping charges will be negotiated separately.
Proposal Due Date: Monday, July 2, 2012 4pm	Required Delivery Date: Please provide estimated ship date
Payment Terms: Net 30	Anticipated Contract Type: Fixed Price

Offer

We offer to sell the items (or alternate items as specified) at the prices indicated, on the terms and conditions stated and the referenced General Provisions which will be a part of any resulting contract.

Offeror shall sign and return with the submitted response

Firm Name	Telephone Number	Fax Number
Offer Date	Email Address	
Name	Title	
Signature		

This is a request for proposal for Core Switch Capacity - Nexus 7000 Advanced LAN (see details below).

Proposals should be initially submitted on the most favorable price and technical terms which can be offered because of the possibility that award will be made without discussion of proposal received.

In response to this request, a quotation with all information requested is to be provided. Quotations shall include unit and total prices for meeting the stated required delivery date. If unable to meet stated date, offer best delivery date.

NOTE: Trade-in equipment will be credited on this order.

Please check with the below listed CISCO representative for details:

Shannon Vanlandingham
svanland@cisco.com

Line Items

Item	Material/Description	Quantity	Unit of Measure
1	10 Slot Chassis, No Power Supplies, Fans Included Part #N7K-C7010	2.00	EA
2	Smartnet 8X5XNBD 10 Slot Chassis, No Power Supplies, Fans Part CON-SNT-C7010	2.00	EA
3	Cisco NX-OS Release 6.0 Part #N7KS1K9-60	2.00	EA
4	Nexus 7000 Advanced LAN Enterprise License (VDC, CTS Only) Part #N7K-ADV1K9	2.00	EA
5	Nexus 7000 LAN Enterprise License (L3 protocols) Part #N7K-LAN1K9	2.00	EA
6	Nexus 7000 LAN - Supervisor, Includes External 7GB Log Flash Part #N7K-SUP1	2.00	EA
7	Nexus 7000 Supervisor 1 8GB Memory Upgrade Kit Part #N7K-SUP1-8GBUPG	2.00	EA
8	Cisco Nexus N7K-M224XP-23L Part #N7K-M224XP- 23L	2.00	EA
9	10GBASE-LR SFP Module Part #SFP-10G-LR	24.00	EA
10	10GBase-SR SFP Module Part #SFP-10G-SR	26.00	EA
11	Nexus 7000 10 Slot Chassis-110Gbps/Slot Fabric Module Part #N7K-C7010-Fab-2	6.00	EA
12	Nexus 7000-7.5KW AC Power Supply Module US (cable included) Part #N7K-AC-7.5KW-US	6.00	EA
13	10Gbase-CU SFP+ Cable 1 Meter Part #SFP-H10GB- CU1M	4.00	EA
14	10GBase-CU SFP+ Cable 3 Meter Part #SFP-H10GB- CU3M=	6.00	EA
15	ESTIMATED SHIPPING CHARGES (PLEASE include details requested in Anticipated Freight Terms box on first page)		

Environment, Safety and Health Requirements

Offerors shall note that any resulting contract shall include the following provision:

Environment, Safety, and Health Requirements - Offsite (cl 3113e - Feb 2010)

- A. In performing work under this contract, the Contractor shall comply with all applicable federal, state, and local environment, safety, and health laws and regulations. The Contractor shall also perform work safely, in a manner that ensures adequate protection for employees, the public, and the environment, and shall be accountable for the safe performance of work. The Contractor shall exercise a degree of care commensurate with the work and the associated hazards. The Contractor shall ensure that management of environment, safety, and health functions and activities becomes an integral but visible part of the Contractor's work planning and execution processes.
- B. The Contractor is responsible for its subcontractors' compliance with the environment, safety, and health requirements of this contract.

Export Control

Offerors shall note that any resulting contract shall include the following clause:

Export Control Information *(cl 387 -- Feb. 2011)*

For each article, deliverable, good, software program, or product, Contractor shall provide to Battelle the item's Commerce Control List (CCL) Export Control Classification Number (ECCN), or, if applicable, the item's USML category. Contractor shall provide this information using the Export Control Information Reporting Form located at <http://www.pnl.gov/contracts/documents/>. If requested, Contractor shall also provide reasonable assistance, at no additional charge, to enable Battelle to validate the CCL ECCN or USML category. Contractor agrees to indemnify and hold harmless Battelle, its officers, agents, and employees from any and all federal fines or other penalties resulting from Contractor's failure to provide Battelle with accurate export controls information. This provision shall survive the expiration or termination of the contract.

Contract Contents

Each proposal submitted shall include a statement of acceptance for the following General Provisions:

The Fixed Price General Provisions for Commercial Items - Supplies/Services, Form A-409.7-CI dated May 2012, apply and may be viewed at:

<http://www.pnl.gov/contracts/documents/generalprovisions.asp>.

Requirement for Sustainable Goods and Services *(cl. 681 -- Sept 2011)*

The Contractor must provide environmentally sustainable products in accordance with the General Provision Clause 381 entitled "Sustainable Acquisition Requirements." A request for an exception to the requirement to provide environmentally sustainable goods must be submitted to the Battelle Contracts Representative prior to submission of proposal.

Battelle Contracts Representative

The Battelle Contracts Representative, Jill Doel - 509-372-6104 jill.doel@pnnl.gov, and is the sole point of contact for any communications or questions regarding this acquisition

Submission of Proposals

Proposals should be prepared simply and economically, and provide a straightforward, concise delineation of the information required to be furnished. Emphasis should be on completeness and clarity. Elaborate brochures or other presentations are neither required nor desired.

Battelle is not obligated to pay any cost incurred in the preparation and submission of a proposal, nor to enter into a contract or any other arrangement with any Offeror.

Each proposal submitted should include:

Completed Representation- Commercial form found at:

<http://www.pnl.gov/contracts/documents/solicitations.asp>

↳ The NAICS code for section 2(a)(1) of the Representations and Certifications is 334210

↳ the size standard for section 2(a)(2) is 1,000.

B. A price offer with all information requested herein including the completed Certificate of Established Catalog of Market Price Form located at <http://www.pnl.gov/contracts/documents/solicitations.asp>

Proposals shall be delivered to Battelle on or before July 9, 2012 and shall be valid for a minimum of 30 days.

Proposals are preferred to be submitted via Email to jill.doel@pnnl.gov with a subject line that includes the words "Proposal to RFP 212465".

Prompt Payment Discounts (cl 503)

In addition to normal payment terms, please advise amount and details of other cash discounts or savings available to Battelle for more expeditious or favorable methods of payment or for other reasons.

Amendments to the RFP

If this RFP is amended, all provisions which are not modified remain unchanged.

Offerors shall acknowledge receipt of any amendment of this RFP (a) by signing and returning the form provided for such purpose; (b) by stating in its proposal that the amendment (date and number) was received and considered in formulating the proposal; or (c) by letter or E-mail. Battelle must receive the acknowledgement by the hour and date specified for receipt of proposals.

Submission, Modification, Revision, and Withdrawal of Proposals (cl 605 -- Oct 2007)

- A. Offerors are responsible for submitting proposals, and any modifications or revisions, so as to reach the Battelle office designated in the solicitation by the time specified in the solicitation. If no time is specified in the solicitation, the time for receipt is 4:00 p.m., local time, for the designated Battelle office on the date that proposal or revision is due.
- B. Any proposal, modification, or revision received at the Battelle office designated in the solicitation after the exact time specified for receipt of offers is "late" and will not be considered unless it is received before award is made, the Battelle Contracts Representative determines that accepting the late offer would not unduly delay the acquisition; and--
 1. If it was transmitted through an electronic commerce method authorized by the solicitation, it was received at the initial point of entry to the Battelle, Pacific Northwest Division, infrastructure not later than 5:00 p.m. one working day prior to the date specified for receipt of proposals; or
 2. There is acceptable evidence to establish that it was received at the Battelle site designated for receipt of offers and was under Battelle's control prior to the time set for receipt of offers; or
 3. It is the only proposal received.
- C. However, a late modification of an otherwise successful proposal that makes its terms more favorable to Battelle, will be considered at any time it is received and may be accepted.
 1. Acceptable evidence to establish the time of receipt at the Battelle site includes the time/date stamp of that installation on the email.
 2. If an emergency or unanticipated event interrupts normal Battelle processes so that proposals cannot be received at the office designated for receipt of proposals by the exact time specified in the solicitation, and urgent Battelle requirements preclude amendment of the solicitation, the time specified for receipt of proposals will be deemed to be extended to the same time of day specified in the solicitation on the first work day on which normal Battelle processes resume.
 3. Proposals may be withdrawn by written notice received at any time before award.
 4. Unless otherwise specified in the solicitation, the offeror may propose to provide any item or combination of items. **(NO REFURBISHED ITEMS ALLOWED)**
 5. Offerors shall submit proposals in response to this solicitation in English and in U.S. dollars unless otherwise permitted by the solicitation.
 6. Offerors may submit modifications to their proposals at any time before the solicitation closing date and time, and may submit modifications in response to an amendment, or to correct a mistake at any time before award.
 7. Offerors may submit revised proposals only if requested or allowed by the Battelle Contracts Representative.

8. Proposals may be withdrawn at any time before award. Withdrawals are effective upon receipt of notice by the Battelle Contracts Representative
- D. Offer expiration date. Proposals in response to this solicitation will be valid for the number of days specified on the solicitation cover sheet (unless a different period is proposed by the offeror).
- E. Restriction on disclosure and use of data. Offerors that include in their proposals data that they do not want disclosed to the public for any purpose, or used by Battelle except for evaluation purposes, shall:
1. Mark the title page with the following legend:

This proposal includes data that shall not be disclosed outside Battelle and shall not be duplicated, used, or disclosed--in whole or in part--for any purpose other than to evaluate this proposal. If, however, a contract is awarded to this offeror as a result of--or in connection with--the submission of this data, Battelle shall have the right to duplicate, use, or disclose the data to the extent provided in the resulting contract. This restriction does not limit Battelle's right to use information contained in this data if it is obtained from another source without restriction. The data subject to this restriction are contained in sheets [insert numbers or other identification of sheets]; and
 2. Mark each sheet of data it wishes to restrict with the following legend:

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal.

Alternate Proposals

Battelle is inviting proposals in full accordance with the attached specifications or description. In the event that offeror is unable to submit a proposal responsive to this requirement and offeror believes they have an item(s) which may otherwise be acceptable, offerors are invited to submit a proposal for Battelle's consideration, stating item by item each incidence of noncompliance. Offerors are hereby advised that Battelle shall not be obligated to evaluate this proposal, but if acceptable, this Solicitation will either be canceled and reissued or revised to incorporate any appropriate changes. In the event offeror chooses not to submit a proposal, a short note of explanation would be appreciated.

Treatment of Proposal Data

Although not specifically requested by the RFP, the proposal may include technical data and other data, including trade secrets and/or privileged or confidential commercial or financial information, which the Offeror does not want disclosed to the public or used by PNNL or the Government for any purpose other than proposal evaluation. To protect such data, the Offeror will specifically identify each page including each line or paragraph thereof containing the data to be protected and mark the cover sheet of the proposal with the following notice:

NOTICE

The data contained in pages _____ of this proposal have been submitted in confidence and contain trade secrets and/or privileged or confidential commercial or financial information, and such data shall be used or disclosed only for evaluation purposes. PNNL and the Government shall have the right to use or disclose the data herein to the extent provided in the contract. This restriction does not limit PNNL's and the Government's right to use or disclose data obtained without restriction from any source, including the Offeror.

Reference to this notice on the cover sheet should be placed on each page to which the notice applies. PNNL assumes no liability for disclosure or use of unmarked data and may use or disclose such data for any purpose.

Contract Award

Battelle may evaluate proposals received in response to this solicitation without discussion (initial proposals should contain the Offeror's best price and technical terms). Contract award, if any, will be

made to the responsive, responsible offeror whose evaluated proposal provides the lowest price after satisfying all the technical requirements of this solicitation.

Battelle may:

- A. reject any or all proposals;
- B. request clarification of minor irregularities, informalities or apparent clerical mistakes;
- C. waive minor irregularities, informalities or apparent clerical mistakes in offers received
- D. accept any item or combination of items, unless doing so is precluded by a restrictive limitation in the solicitation or the proposal;
- E. award multiple contracts as a result of this solicitation;
- F. reject a proposal as non-responsive if the prices proposed are materially unbalanced between line items or sub-line items. A proposal is materially unbalanced when it is based on prices significantly less than prices for some items and prices which are significantly overstated in relation to prices for other items, and if there is a reasonable doubt that the proposal will result in the lowest overall price to Battelle even though it may be the low evaluated proposal, or if it is so unbalanced as to be tantamount to allowing an advance payment;
- G. conduct site visits to the home or field offices of Offerors determined to be in the competitive range (Offerors will be notified with the date and time of arrival, an outline of the duration of the visit and any assistant/information required);
- H. require oral presentations from any or all Offerors, determined to be in the competitive range (Offerors will be notified of the time and place for such presentation);
- I. request oral and/or written discussions;
- J. determine a competitive range, including all proposals that are judged to have a reasonable chance of being selected for award, and negotiate with all Offerors within it. (In the event a competitive range is determined, it will be based solely on Battelle's judgment, and Best and Final Offers will be requested at the conclusion of negotiations); or
- K. negotiate only with a single Offeror to further reduce the price paid if, in the judgment of Battelle after a review of the technical and price offers, only one Offeror has a reasonable chance of being selected for award.

Funding is fully obligated for this action. However, contract award is subject to Availability of Funds at the time of award.